

A close-up photograph of a man in a dark suit, white shirt, and patterned tie. He is adjusting his tie with his hands. The image has a dark, moody color palette with a reddish-brown tint.

Gugushev & Partners

L A W O F F I C E

A new era of excellence

A thin, vertical gold-colored line located at the bottom center of the page.

Our philosophy

We are

legal experts with a comprehensive understanding of the business processes and approach, who turn legal challenges into business opportunities.

We are more

than simply lawyers; we are your trusted partners who provide you with legally sound business solutions in achieving your strategic goals.

Our purpose

is to address the diverse challenges our clients face in an integrated, diligent and efficient way.

We offer

our clients both profound legal expertise in their business and the commitment to ensure their best interests.



It's no coincidence
we have all these awards

Rankings



Awards





What international legal directories say about us

— Chambers & Partners Europe

"Gugushev & Partners provided us with very comprehensive solutions for what you could call a very unique and forward-thinking project," a satisfied client states, adding that "the lawyers are quick, knowledgeable, and have a distinguished, customer-oriented approach."

"The thing that most impressed us with the firm is the team's coherence and readiness to assist us at any given point for any legal issue we may face."

— Legal 500

The "flexible, dedicated, well-organised and efficient" team gives clients "a sense of trust and security and a combination of business insight and legal expertise", and delivers "impeccable service that meets the highest industry standards".

Some of our clients

Finance



Construction



IT



Energy



Public Entities



Food Industry



Investment Funds



Real Estate



Defense & Security



Transportation



Retail



Others





Client testimonials

— Debt Collection Agency JSC – Finance

“We found them to be extremely professional and hardworking, focused on service and quality.”

— Cash Credit – Finance

“Gugushev & Partners gave us the comfort that all the details in the documentation have been diligently considered, properly valuated and our interest have been protected fast and efficient.”

— Hareon Solar Technology Co. – Energetics

“...high professional approach, accurate attitude and deserved leadership on the Bulgarian legal market as top legal firm.”

— Remix Global – Retail

“High quality of work, a thorough knowledge of the applicable law, as well as an efficient way of working brings incomparable added value to their client's project.”

What makes us different

Our business is to take care of your business

Providing legal advice is only the first step. Our team will find the optimal solutions and innovative ways to achieve effective results. Our individual advice to clients has brought success in some of the biggest deals in recent years. We work proactively to add value and expand your business. Your success is our top priority!

Integrated approach

We combine expert legal knowledge and practical understanding of our clients' business fields. We apply in-depth expertise and experience, as every case is considered from all perspectives to find the right solution for you.

We are available to you

Each of our employees is available to the client. Strategic decisions, urgent legal advice or assistance with your project – we will respond professionally and expeditiously, because our team will be your reliable partner.

Management team



Stefan Gugushev
Managing Partner



Victor Gugushev
Senior Partner



Dafinka Stoycheva
Senior Partner



Dimitrinka Metodieva
Senior Partner

Practice areas

Corporate & Commercial Law; Finance; Energy Law; Tax Law; International Tax Planning

Corporate & Commercial Law; Finance & Tax Law; Contractual Law

Commercial & Contractual Law; Litigation & Arbitration; Dispute Settlement Agreements

Corporate & Commercial Law; Mergers & Acquisitions; Banking & Finance

Rankings and experience

Chambers and Partners Global and Chambers and Partners Europe IFLR 1000, Legal 500

Highly Regarded by IFLR 1000 for his M&A practice in Bulgaria

Arbitrator in domestic and international arbitration cases

Chambers and Partners Global and Chambers and Partners Europe IFLR 1000, Legal 500

[Biography](#)

[Biography](#)

[Biography](#)

[Biography](#)

Our corporate culture



We enhance our employees' expertise by supporting their participation in seminars, trainings and international exchange programs



We create conditions for a better work-life balance



We support our employees in achieving a healthier lifestyle



We encourage environmentally friendly use of company resources



With 60% of our senior partners being female, we are committed to securing a diverse work environment

And more...

Our corporate responsibility



We support initiatives in education and science (sponsored the 2025 Winter School and other Sofia University campaigns)



We support the arts (each year we use our “Notebook” project to sponsor a young Bulgarian artist)



We organize charity events (each year we organize a “Charity Kitchen” event as a way to give back during the holidays)



We provide support for disadvantaged people (We participate in the “Kitchen for the underprivileged” event annually)



Provision of *pro bono* legal services to those in need



Our legal networks

PONTES the CEE lawyers

A network of independent law firms in Central and Eastern Europe, providing its clients with boutique legal services in the region.



150+ professionals



23 areas of expertise



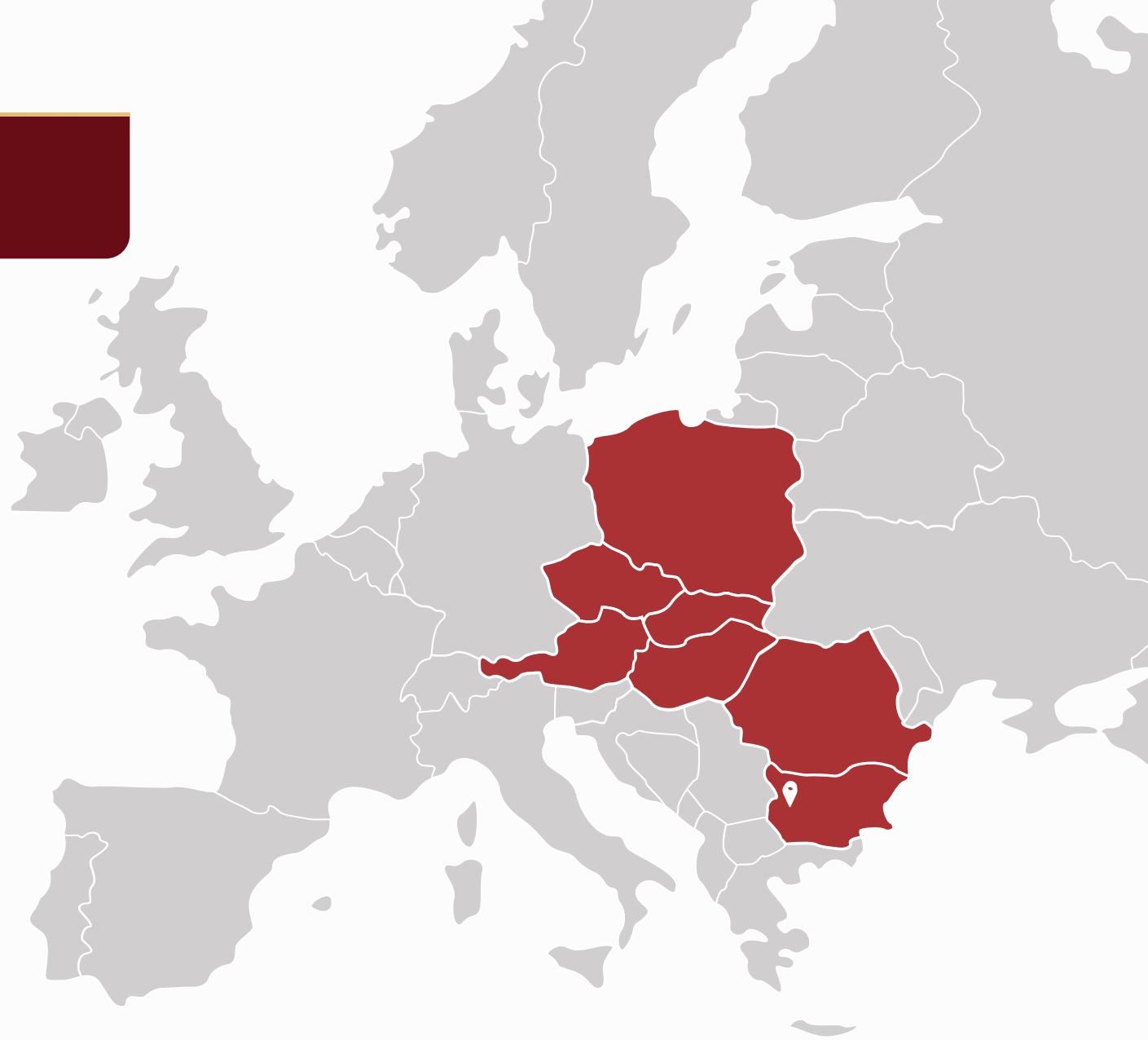
7 jurisdictions



Single points of contact



Administrative office – Sofia, Bulgaria



www.ponteslegal.eu

Our legal networks



An international legal network through which we provide our clients with access to high-quality and expert legal assistance in various jurisdictions across four continents for better and more integrated service.



3,100 lawyers



115+ megapolises



46 law firms



33 jurisdictions

Our business networks



BULGARIAN BUSINESS LEADERS FORUM
In Association with International Business Leaders Forum



endeavor
BULGARIA



BESCO

Selected practice areas



**CORPORATE &
COMMERCIAL LAW**



BANKING & FINANCE



TAX LAW



**REAL ESTATE &
CONSTRUCTION**



ENERGY LAW



IMMIGRATION LAW



DISPUTE RESOLUTION



LABOUR LAW



**INTELLECTUAL
PROPERTY**

Learn more about each practice area by clicking on the icon.

Corporate & Commercial Law

Gugushev & Partners Law Office provides integrated legal services in the areas of corporate and commercial law by helping clients choose the most effective formula in view of their strategic business development objectives. We advise clients throughout the entire lifecycle of a project – from registration and the applicable corporate and regulatory requirements, to the company's activity, expansion, mergers and acquisitions or sale.

Some of our notable cases

Through a series of corporate transformations involving a spin-off and merger, followed by an increase in the registered capital through non-cash contributions, we were able to achieve significant cost optimization for a company operating one of the largest hotels in Sofia.

[Learn More](#)

[Back to the Menu](#)

Some of our services



Business advice



Incorporation of all types of commercial companies and business consultancy



Corporate reorganizations, transfer of commercial enterprises

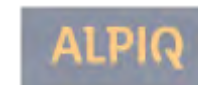


Assistance in corporate governance matters



Assistance in obtaining mandatory licences

Some of our clients



Banking & Finance

Gugushev & Partners Law Office provides advisory services in the field of banking & finance law for credit and financial institutions as well as individuals and companies. We provide a complete set of services to cover all the needs of our clients. Our experience representing both lenders and borrowers allows us to successfully predict and meet the requirements of all parties involved in the transaction.

Some of our notable cases

We advised an international finance corporation on a EUR 80m loan to Kaufland Bulgaria EOOD&CO LP related to the expansion of its business.

[Learn More](#)

[Back to the Menu](#)

Some of our services



Advisory on regulatory issues



Drafting legal opinions on the conditions for the utilization of a credit facility



Negotiations with banks and financial institutions on the provision of funding



Advice on credit facilities and credit collateral contracts



Advice on specific bank operations and transactions: letters of credit, bank guarantees, etc.

Some of our clients



Tax Law & Tax Planning

Gugushev & Partners Law Office provides consultancy services in all areas of the tax and accounting legislation. The company works with a dedicated team of accountants, auditors and tax consultants, handling the tax audit procedures of their clients or representing their interests in court proceedings. Together with our colleagues at Gugushev Finance & Accounting, we regularly advise on complex cases related to exchange of information with other countries, transfer pricing and intra-community supplies.

Some of our notable cases

We advised Helios Projects JSC, part of the Hareon Solar Group, China, one of the largest manufacturers of photovoltaic panels in the world, with regard to the successful implementation of the DTT and subsequent VAT refunds. As a result, EUR 3m in corporate taxes and EUR 1.2m in VAT were refunded.

[Learn More](#)

[Back to the Menu](#)

Some of our services



Advice on the effects of direct and indirect taxes



Tax advice on mergers, acquisitions and the effects of such transactions



Advisory on the application of double taxation treaties in more than 20 jurisdictions



Legal opinions on tax matters



Representation before the National Revenue Agency and administrative courts

Some of our clients

ARMADA

bma
Investment

Hareonsolar

Real Estate & Construction

Gugushev & Partners Law Office provides integrated real estate consultancy services in regards to acquisition, design and construction, site supervision and management, and sale. Our firm advises some of the most significant construction projects in Bulgaria. It has specialized expertise in large investment projects with international financing.

Some of our notable cases

We advised Greenlife JSC, a company specializing in the construction of residential and holiday complexes, in relation to the construction of “Aivazovsky Park” in Pomorie, a project worth EUR 20m.

[Learn More](#)

[Back to the Menu](#)

Some of our services

-  Legal opinions and consultations on specific issues regarding investment in real estate
-  Preliminary and final contracts for the sale/purchase/lease of real estate
-  Contracts for management of the construction process, construction and consultancy contracts under FIDIC
-  Assistance in spatial planning procedures
-  Contracts for maintenance and management of residential and public buildings

Some of our clients



Energy Law

Gugushev & Partners Law Office is strongly engaged in projects in the field of energy, including projects related to the use of renewable energy sources. We advise some of the most significant international companies and leaders in the field of energy and renewable sources on the development of their energy projects.

Some of our notable cases

We advised Alpiq Holding, Switzerland – Europe's largest energy service provider – in relation to the acquisition, construction and operation of two wind farms in Bulgaria with a total capacity of 72.50 MW.

[Learn More](#)

[Back to the Menu](#)

Some of our services



Legal advice on investment in the energy and renewable energy sector, legal analysis on energy projects



Legal advice in the field of construction and acquisition of real estate for the purposes of development of electric power plants



Solutions based on the specific requirements of the client for the structuring and functioning of a new energy business, including the corporate aspects of its governance

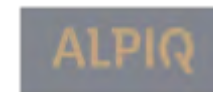


Assistance in applicable procedures for issuing permits and licences for the production and trading of electricity



Support through all stages of project implementation as well as in clients' relations with energy companies for connection to the transmission and distribution networks, purchase of energy sites and facilities

Some of our clients



Immigration Law

Gugushev & Partners Law Office offers legal services and assistance in the field of immigration law for foreign citizens. Due to the diversity of reasons for immigration, we approach each case individually. The rich practical experience of our team enables us to effectively assist our clients and ensure their smooth entry and residence in the Republic of Bulgaria.

Some of our notable cases

We advised Bulgaria Development /Holdings/ Limited JSC, Capital Concept Limited JSC and their investors under the Bulgarian Citizenship and Residence Program through investments in shares traded on the regulated market.

[Learn More](#)

[Back to the Menu](#)

Some of our services



Advisory regarding the visa regime and the conditions of residence in Bulgaria



Advisory on the status of foreign nationals in Bulgaria and members of their family; assistance when applying for Bulgarian citizenship



Legal advice in issuing visas and residence permits (short-term, continuous, long-term or permanent)



Representation before the immigration and other authorities

Some of our clients

M&S

bma
Investment

OTIS

Dispute Resolution

Gugushev & Partners Law Office provides services for legal representation in civil, administrative and administrative-criminal proceedings, both for natural and legal persons. The firm represents some of the largest companies in energy, finance and construction before courts and arbitration bodies. Leading lawyers from our litigation department are judges in arbitration tribunals.

Some of our notable cases

We represented Glorient Investment BG LLC in reaching an out-of-court settlement with Technomarket Bulgaria JSC on one of the largest commercial disputes in Bulgarian court history (over 100 cases) related to the ownership of 14 of Technomarket's stores throughout the country.

[Learn More](#)

[Back to the Menu](#)

Some of our services



Disputes in the fields of commercial, insurance, labour, tax, banking, intellectual property and bond law



Bankruptcy proceedings



Procedures for the issuance of execution orders for a pecuniary obligation and writs of execution



Enforcement proceedings under entered into force judicial decisions and/or writs of execution



Interim security measures proceedings

Some of our clients



Labour & Social Security Law

Gugushev & Partners Law Office offers an individual approach to the specific labour-law issues that each kind of business faces according to the regulatory regime, the necessary qualification of the personnel, established company practices and priorities in the development of a given company.

Some of our notable cases

We represented former employees of Alfa Bank in cases of annulment of unlawful dismissal against Postbank, which acquired Alfa Bank.

[Learn More](#)

[Back to the Menu](#)

Some of our services



Company strategies for overall staff organization, attestation procedures, acts of the employer



Creation of a labour-law package for a particular enterprise and enterprise restructuring



Leave of absence, basic structure and additional elements of wages



Termination of employment – terms, compensation, consequences



Non-judicial and judicial dispute resolution between workers/employees and employers

Some of our clients



Intellectual Property

The Intellectual Property team of Gugushev & Partners Law Office consists of registered industrial property representatives and European patent agents with extensive experience in the protection of intellectual property rights. The firm is a member of the International Association for the Protection of Intellectual Property.

Some of our notable cases

We represented Konservinvest Ltd., the owner of one of the most recognizable consumer brands of lyutenitsa, in several key trademark and geographical disputes, as well as in proceedings before the European Commission for infringement by the Bulgarian State of a European Union Regulation.

[Learn More](#)

[Back to the Menu](#)

Some of our services



Full range of services in relation to survey, registration and maintenance of status, as well as use and disposition of trademarks, industrial designs, geographical indications and protection



Researching novelty, state of technology, drafting of descriptions and claims, filing patent registration applications, maintenance, continuation and validation of patents, and advice on the creation, protection and use of utility models and registration of utility models



Consultancy on the protection, use and disposal of copyright and related objects



Protection of intellectual property rights before the competent authorities

Some of our clients



Other practice areas



TELECOMMUNICATIONS
& MEDIA LAW



COMPETITION
LAW



CAPITAL
MARKETS



PUBLIC
PROCUREMENT



CRIMINAL LAW



INSURANCE
LAW



CONSUMER
LAW



ADMINISTRATIVE
& PUBLIC LAW



DATA
PROTECTION



ENVIRONMENTAL
LAW



BANKRUPTCY



MERGERS &
ACQUISITIONS

Learn more about each practice area by clicking on the icon.

Gugushev & Partners

L A W O F F I C E

Leading to excellence

+359 2 815 75 10

office@gugushev.com

gugushev.com

